

Ordering from an Alternate Vendor

Note: Always check quantity on hand first and if there are multiple Vendors showing stock, order though one with a higher quantity.

| HSQ 57692600 | 1 | BEARING SL | .eeve | | 2006400 | 520 |
|----------------------|-------------------|--------------------|-------------------|----------------------|------------------------|---------------------------|
| List 36.99 | | | | | Pric 26-A | eUpdt-Qd-Inv ug-22 520 |
| Wh-OnHand-All 1 0 | oc-CusBOOn 0 0 | ord-InTran- 0 0 | Cd-Selpk-6 D 1 | Buypk-NetAvai 1 Ø | l-PriStock G-101-M- | LocMiles 08A |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Stock Number | (or ?) > /va | | | | | |

1. Search the part # on the 10 screen, then type /va and enter

2. Set the quantity to check for at 50 so it shows how many each vendor has in-stock





Here it's only showing one vendor with one in stock. If this is the case, let the dealer know that they only show one and it's possible that their inventory could be off.

| | (4 vendors) | | | |
|------|----------------------|-----------------|----------------------------|-----------------|
| | | | | |
| Ln# | Alt-Vend#-Name | Location | Response | Time |
| 1) | EWI ENGINE WAREHO | HOUSTON, TX | 1 Avail [HSQ,576926001] | (.36s) |
| 2) | DSC3 DIXIE SALES | ARLINGTON, TN | No-Stock [HOP,576926001] | (.43s) |
| 3) | DSC1 DIXIE SALES | BROWNS SU, NC | No-Stock [HOP,576926001] | (.39s) |
| 4) | GFL GARDNER OF FL | ATLANTA, GA | No-Stock [HOP, 576926001] | (.4s) |
| | | | | |
| | | | | |
| | | | | |
| Sci | roll Commands : Up : | arrow, Down arr | оw, Page-up, Page-down, Ho | ome or End keys |
| Pres | s 'enter-key' to ex | it | | |
| | | | | |

3. After checking availability, verify if the dealer's pricing will increase and if it does, let them know about the change.

| Mail | -Part N | lumber | | Descr | iptio | n | | | | -Seq.NoM | pc-Pc-W | leight# |
|-------|---------|---------|-------|----------|-------|------|---------|--------|-------|------------|----------|---------|
| KOH | PA-CH1 | 000-300 | 0 | CH100 | 0 E06 | 5 MA | RKETING | BASIC | (HD | 4846100 | 390 | 132 |
| | -l i ct | S_1 | 1 | | | | -Eactor | Freig | ht | Pri | collodt- | 0d-Inu |
| | | 561 | 1 | | | | Factor | yrreig | 111 | | | |
| 38 | 95.07 | 2991.4 | 1 >Mo | re Price | s use | e /J | 59 | .40 | | 30- | Jun-22 | 382 |
| Custo | omer : | 6682 | OP | Eengines | .com, | In | С. | | | | Othe | r-sups |
| Wh-Or | nHand-A | lloc-Cu | sB0 | 0nord-In | Tran- | -b3 | Selpk-B | uypk-N | etAva | il-PriStoc | kLoc | -Miles |
| 1 | 1 | 1 | Ø | 41 | 1 | С | 1 | 8 | (| 0 B-016-A | -02A | |
| 2 | 0 | 0 | Ø | 0 | 0 | N | 1 | 8 | (| 0 | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

In this example, the dealer's normal cost is \$2,991.41



4. Remove the customer number and type /f. This will show all the pricing tiers

| Mail | -Part N | lumber | | Desc | riptio |)n | | | | -Seq.NoMp | oc-Pc-W | eight# |
|-------|---------|---------|-------|----------|--------|------|---------|--------|--------|------------|---------|--------|
| KOH | PA-CH1 | 000-300 | 00 | CH10 | 00 E06 | 5 MA | RKETING | BASIC | (HD | 4846100 | 390 | 132 |
| | lict | Tra | la | -Naalar- | | lict | -Factor | uEroja | ht | Pric | allodt- | 0d-Tou |
| | -115(| 11 al | le | -Degree | | 1151 | -racioi | yrreig | 111 | | eopa (- | yu-110 |
| 389 | 95.07 | 3700.3 | 32 | 3310.81 | 2991 | 41 | 59 | .40 | | 30-J | lun-22 | 382 |
| | | | | | | | | | | | Othe | r-sups |
| Wh-Or | nHand-A | lloc-Cu | usBO- | -Onord-I | nTran- | -Cd- | Selpk-B | uypk-N | etAvai | l-PriStock | Loc-12 | mSales |
| 1 | 1 | 1 | 0 | 41 | 1 | С | 1 | 8 | 0 | B-016-A- | •02A | 30 |
| 2 | 0 | 0 | 0 | 0 | 0 | N | 1 | 8 | 0 |) | | 0 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

Ordering through an Alternate Vendor changes it to Dealer pricing at \$3,310.81 in this example. We also need to let them know they will be paying actual freight and we're unable to give quotes. Make sure they agree to the price before continuing.

5. If they agree to the change, start an order as normal. At the end of the line for the part number, type /va (the 'a' will not be visible) and press enter

| Mail ENTRY <u>New</u> | Order | 01040726 |
|-------------------------------------------------|-------------------|---------------------------|
| Ship-Cust: 3885A | Ord type (2) : | ORD - REGULAR STOCK ORDER |
| (1)Miller Farms Nursery | Ship whse (3) : | 1 - PES - SALEM |
| 1828 Central Ave | Ship date (4) : | 10-Jan-23 |
| Ро Вох 2145 | Ship via (5) : | FXG - FEDEX GROUND |
| McKinleyville, CA 95519-3604 | Ord optns (6) : | |
| (Bill-Cust: 3885) | Tax code (7) : | 0 - No sales tax |
| (Bill-Name: MILLER FARMS NURS) | Cust. PO# (8) : | RONNIE |
| | B.O. code (9) : | 1 - Stock B.O. |
| | Terms cd (10) : | 10 - Net 10th |
| | | |
| LineProduct(or ?)Desc | riptionQuantQ | UMPriceDiscEachV? |
| 1 >>>> Ticket started by KIMBE | RLYL on 10-Jan-20 | 023 09:50:25.08 <<<<(D,S) |
| For general assistance, text | (503) 878-7292(1 | B,B) |
| For warranty and service spec | cific help, text | (503) 878-7288(B,B) |
| 4 <<< Auxiliary Ticket Information | tion (1) – deta | ils not available >>> |
| 5 HSQ 576926001 BEAR | ING (0) 1 I | EA 24.050 Net 24.050 /v |
| | | |



6. It will now list all the available vendors. Select the number of the vendor you're using

| | | | U | .u. coue (J) . | 1 3100 | |
|------|------------|------------|------------------------------------------------------------------------|-----------------|--------------|--------------------------------|
| | | | IC-Com Alte | rnate Vendor Se | earch | (4 vendors) |
| | | | <hsq,57< td=""><td>6926001> qty =</td><td>1</td><td></td></hsq,57<> | 6926001> qty = | 1 | |
| ** | Select Ln | # to order | from that al | t-vend ('enter | '=keep curre | ent <none-sel>) **</none-sel> |
| | | ** En | nter '/MFG' to | clear alt-vend | d for item∮ | k x |
| Ln# | Alt-Vend | #-Name | Location | - Response | | Distance |
| 1) | EWI ENGI | ne wareho | HOUSTON, TX | >In-Stock< | [HSQ,5769260 | 001] (1767.8m SE) |
| 2) | DSC3 DIX | IE SALES | ARLINGTON, T | N No-Stock [H | OP,576926001 | 1] (1893.6m E) |
| 3) | DSC1 DIX | IE SALES | BROWNS SU, N | C No-Stock [H | OP,576926001 | 1] (2394.9m E) |
| 4) | GFL GARD | NER OF FL | ATLANTA, GA | No-Stock [Hi | OP,576926001 | l] (2215.3m E) |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| So | croll Comm | ands : Up | arrow, Down a | rrow, Page-up, | Page-down, | Home or End keys |
| Line | e# to sele | ct ('enter | -key'=done) - | | | |
| | | | | | | |

7. It will prompt you to choose between a type 3 or 4 dropship. After choosing, it will show you the vendor it is shipping from



A type 3 backorder will ship to us and then we ship it to the customer. Typically used if they are a credit risk or for any other reason, we don't want it shipping directly to the customer. Whereas a type 4 is ship directly to the customer

8. Finish the ticket and make sure to note who you spoke with and that they agreed to it shipping from an alternate vendor and cost differences