



# TERRITORY MANAGER (Northern CA & NV)

We are a dynamic, family-owned Outdoor Power Equipment distributor located in Oregon, founded in 1979.

Do you enjoy building relationships with your customers? Do you enjoy challenging yourself?

## We need a Territory Manager for Northern CA & NV

The Territory Manager reports to the Director of Sales and is a key member of our sales team.

### Desired Characteristics

- Attention to detail, needs to “do it right”
- Competitive, with a strong desire to succeed
- Loves working independently and as a team
- “Can do” attitude, loves to find the answer and problem-solve
- Must be aligned with our Core Values

### Key Qualifications

- Bachelors Degree in Business Management and/or 5+ years experience in the Outdoor Power Equipment Industry
- Sales training and Territory Management experience preferred
- Must be adept at using Microsoft Office 365

### Compensation & Schedule

This is a full-time, salaried-exempt position, and includes a full benefits package, including Medical, Dental, Paid Time Off (PTO), a 401(k) match, Incentive Compensation, Tuition Reimbursement, and a Dream Manager program (ask us about it!).

Ready to take the next step? **Send a resume to [jobs@pesnet.com](mailto:jobs@pesnet.com).**

If you'd like to get to know us better and get to know our product lines, please check out our website: [pesnet.com](http://pesnet.com)



Kelly & Pete Yunker  
Owners

## OUR VALUES SET US APART

- Listen Generously
- Speak Straight
- Be “For” Each Other
- Honor Commitments
- Work/Life Balance
- Humor



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