



PROFESSIONAL DEVELOPMENT MANAGER

Power Equipment Systems (PES) is seeking a Professional Development Manager. We're looking for someone who excels at meeting and developing relationships with new customers.

Do you enjoy growing your book of business by cold-calling and training customers? Do you love public speaking and training groups of people? Then we believe PES is the place for you.

The Professional Development Manager reports to the Business Development Manager and is a key member of our Cub Cadet sales team.

Essential Duties

- Develop and execute detailed annual strategic plans for maximizing business in their territory
- Develop relationships with landscapers and municipalities to facilitate end-user demos
- Identify and communicate marketing needs to Cub Cadet and PES Management
- Understand the competitive landscape within your region - this includes major competitive brands and programs to assist in closing business and training our product
- Assist in building the strategy for the Utility Vehicle market and execute that strategy, including prospecting and closing existing and new, non-traditional accounts

What You Need

Experience in the OPE industry is required, and understanding of independent retailer markets would be helpful. Excellent written and oral communication is a must, while proficiency with PowerPoint and Excel would be helpful.

Why PES

This is your chance to make a difference and grow in your career. At PES, we are committed to continual development, both individually and collectively. We are enthusiastic and love what we do. When you walk into PES, you feel a difference and it's contagious.

This is a salaried position, and will require overnight travel and occasional weekend events.

PES provides a great benefits package that includes medical, dental, vision, 401K match, a generous PTO package, incentive compensation, and a Dream Manager!

Ready to take the next step? *Send a cover letter and resume to jobs@pesnet.com.*



Kelly & Pete Yunker
Owners

OUR VALUES SET US APART

- Listen Generously
- Speak Straight
- Be "For" Each Other
- Honor Commitments
- Work/Life Balance
- Humor



PES Warehouse
Salem, OR