

## *Cub Cadet* SPRING/SUMMER

### 2018 Residential Product

Dollar Value	Freight	Terms
\$0-\$4,999	9%	Level Qualifier
\$5,000-\$9,999	7%	Level Qualifier
\$10,000-\$14,999	5%	Level Qualifier
\$15,000 +	Free Freight	Level Qualifier

### 2018 Utility Vehicle (From Salem Warehouse)

Quantity (Mix&Match)	Destination Charge	Terms
1 Unit	\$300 Per Unit	210
2 Units	\$250 per unit	210
3 Units	\$200 per unit	210
4 Units	\$200 per unit	365

### 2018 Utility Vehicle (From Cub Cadet) - Up to 90-Day Lead Time Required

Quantity	Destination Charge	Terms
2-4 Units Mixed Models	See note	210
5 Challenger/Volunteer (no Crew)	Free Freight	365
6 Challenger 400 & 400 4x4	Free Freight	365
1 Crew, 3 Challenger/Volunteer	Free Freight	365
2 Crew, 1 Challenger/Volunteer	Free Freight	365
3 Crew	Free Freight	365

Note: 2-4 unit orders will be free freight, but will be held until another dealer in your area places an order to complete a truck load

### 2018 Accessories & Attachments

Dollar Value	Freight	Terms
\$0-\$1,499	Actual	Net 10th
\$1,500-\$2,999	½ of Actual	60
\$3,000 - \$4,999	FFA	90
\$5,000+	FFA	180

Note: Accessories and attachments will ship with Cub Cadet units whenever possible

#### Please Note:

- Orders will ship complete
- Cub Cadet Units are billed on your TCF account
- Attachments, accessories, and freight are billed on your PES account and are subject to credit review
- Please submit orders to your TM, Clinton, or Anne to ensure correct terms & freight billing
- Shipping lead time is based on the availability of trucks and load size
- Back-ordered items will ship with your next pre-paid qualifying order
- Dealers who do not have a dock or a forklift MUST make arrangements for a delivery truck with a lift gate
- Any additional fees will be billed to your PES account (i.e. lift gate, re-delivery, split shipment, help with unloading, etc.)